



Business  
**PriorityOne**  
A Fresh Approach



## Business Centre

aspire  
accelerate  
achieve

“All goals are achievable;  
the key to your success is  
how you set and work with them.”

— Lisa Burnett



# At PriorityOne, we believe organisations and their people can achieve great things when helped to find the way.

**T**he demands on those in the community and workplace have never been greater. A dynamic economy is driving us to perform better, smarter, faster.

Our society and culture continue to change - as has always been the case. And for some of us we need a fresh approach to getting better results.

## Why use PriorityOne now?

**During this time of rapid change, is your organisation questioning how it improves productivity levels, returns shareholder value, and retains talented people?**

## The Approach

PriorityOne helps you begin the sometimes difficult process of change. Our tried and tested methods will eliminate much of the angst.

The hardest part can be making a start. We will be by your side all the way, so all you have to do is focus on the action and enjoy the quickly emerging results.

You get a sustainable business plan with the strategies, mechanisms to perform at an optimal level. We quickly ascertain the elements of critical success to your business, partner with you to research, plan and implement, train and coach your people and conduct evaluations.

**Simply put: “Why do we wait for something to happen before we decide to change?”**

## Optimising performance in the workplace



PriorityOne supports organisations of all sizes to research your industry and business, SWOT, design and deliver your business plan for better results.

We identify your aspirations so you can accelerate your process and achieve your goals across the business.

**As an leader focussing on the needs of the business are you asking yourself...**



- How can I maintain productivity levels, return shareholder value and retain our talented people during these changing times?
- Do I know what our people and clients are thinking of the organisation and what they are considering doing next?
- How can we remain competitive when the competition is growing stronger?

## Optimising performance at a personal level

**Are your team members asking these big questions?**

- Why should I renew my commitment to this organisation?
- Is my job secure? and how will my career and earnings progress with this organisation?
- How does this fit with my life?

# The Optimal Performance Model

## 4. Making it work

Is the organisation connecting with the right people so it can reach its true potential?

Procrastination is out, considered actions are in! See change happen and enjoy the results. unexpected.

## 3. The Driving Force

“When we have our health, we have everything.” Do your people have stamina and all day energy to deliver on the organisations promises?

The daily choices you make supporting you to stay on your feet even when life delivers the **unexpected**.

## 1. The Future

Is your organisation chasing its vision with passion every day or does it sometimes wander off track?

The business aspirations, identifying the goals and driving action for better results.

## 2. The Present

Is your organisation predisposed for action ensuring you are always moving towards your aspirations?

Where leaders make business and personal choices moving the organisation away from or towards the goals...



**START HERE FOR BETTER BUSINESS RESULTS**

**ATTRACTION** Influence the talent options your business need now and for the future

**SELECTION** Match the best talent with roles, mapping the steps to retain your investment

**ORIENTATION** Ensuring talent understands your business and is predisposed for success

**DEVELOPMENT** Improve your retention rates. Take talent to the next level leading your business even more effec

**RETENTION** Your talent is an untouchable competitive edge. See the results happen

PriorityOne helps individuals be their best by working to identify their goals and any potential obstacles. This fresh approach to

- Work, generating better results
- Greater life balance, means less compromise, stress and guilt
- Past unproductive situations, learning from previous experiences, minimising prickly conversations
- Managing life's challenges means individuals have choices, enabling them to push on through when life and work deals the unexpected

## As a result of this process;

You get the opportunity to retain talented people, eradicate poor performance and unproductive systems generating better outcomes across the board.

You can unblock the barriers to success, minimising distractions, improving communication whilst demonstrating clear thinking with better outcomes.





### Overview of Business Services

PriorityOne offers end to end business services meeting any organisations long term and day to day needs of customers and employees.

### Optimal Performing Organisations Turning aspirations and goals into reality

- Business consulting services for
  - Company boards and business divisions and;
  - Specific performance improvement projects
- Business research (global best practice, review and evaluations)
- Corporate business coach, guiding your business to success
- Recruitment, HR and outsourcing
- Outplacement services and programs
- Corporate health programs and services

### Optimal Performing People Engaging and aligning people to business vision and goals so they are predisposed for success

- Leadership consulting and associated interventions

- The Leaderis Edge
  - Graduate, Talent, Leadership and Executive
  - Attraction, Development and Retention Programs
  - Leadership succession planning
- Coaching across all business levels
- Personal wellness programs
- Incentive reward and recognition programs

**As the business continues to develop PriorityOne will help you keep on track for better results. Which of the following do you need right now?**

- Organisations Evaluation, determine your SWOT
- Learning and development management
- Systems and processes management
- Branding, marketing and PR strategise
- Team development days and company conferences
- Talent retention and "knowledge drain" management
- Project and event management services

### "Individual people services" Developing your people at all professional skill levels

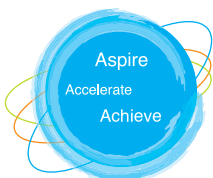
- Executive 1-to-1
- Executive Coaching
- 12 weeks towards a better, healthier more balanced happier life.
- Graduate and Talent Coaching
- Individual team member coaching
- Individual and team psychometric testing Services

### Group Training Programs

- Business development and sales management
- Presentation Skills
- Project management skills and strategies
- Time management skills and strategies
- Customer service
- Understanding behaviours 101 coaching
- Conflict and negotiation management training and coaching
- Train the Trainer

**And we tailor programs to suit your organisations needs**

## So how to get started?



Take the hard work out of change and contact us here for a free chat. You are about to connect with people who can help you reach your true potential.



### P.S. When considering change where do you fit?

- 100%** of us think about doing it
- 50%** of us plan, organise and get ready
- 70%** of them manage to start and then drift off somewhere...
- 30%** of us who start, persevere, get results, and are happier living a much less stressed and more balanced life guilt free



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